

Group production - (in tonnes)
September 2018

	2018					2017					YoY Variation	
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q3	YTD
Fresh fruit bunches produced												
Own												
Tolan Tiga Group	73 557	71 301	92 608		237 466	67 317	69 740	89 828		226 885	3,09%	4,66%
UMW/TUM/CSM Group	46 742	50 651	62 909		160 302	44 712	50 930	60 785		156 427	3,49%	2,48%
Agro Muko Group	84 280	90 635	108 447		283 362	80 677	80 584	96 552		257 813	12,32%	9,91%
South Sumatra Group	6 548	8 761	16 723	0	32 032	203	215	5 204	0	5 622	221,34%	469,75%
Hargy Oil Palms	84 071	93 506	82 818		260 395	92 824	82 924	74 126		249 874	11,73%	4,21%
Total own	295 198	314 854	363 505	0	973 557	285 733	284 393	326 495	0	896 621	11,34%	8,58%
Outgrowers												
Tolan Tiga Group	0	0	0		0	0	0	0		0	-	-
UMW/TUM/CSM Group	0	18	158		176	0	0	0		0	-	-
Agro Muko Group	3 441	3 501	4 181		11 123	3 038	3 096	3 918		10 052	6,72%	10,66%
South Sumatra Group	517	644	1 162	0	2 323	0	0	702		702	65,53%	230,91%
Hargy Oil Palms	46 628	64 674	58 796		170 098	65 521	60 014	49 787		175 322	18,10%	-2,98%
Total outgrowers	50 586	68 837	64 297	0	183 720	68 559	63 110	54 407	0	186 076	18,18%	-1,27%
Total FFB produced	345 784	383 691	427 802	0	1157 277	354 292	347 503	380 902	0	1082 697	12,31%	6,89%
Fresh fruit bunches sold												
Tolan Tiga Group	0	0	0		0	5	0	0		5	-	-100,00%
UMW/TUM/CSM Group	7 674	7 710	10 368		25 752	7 767	8 771	11 384		27 922	-8,92%	-7,77%
South Sumatra Group	1 191	2 614	234	0	4 039	203	215	2 727	0	3 145	-91,42%	28,43%
Total FFB sold	8 865	10 324	10 602	0	29 791	7 975	8 986	14 111	0	31 072	-24,87%	-4,12%
Fresh fruit bunches processed												
Tolan Tiga Group	73 557	71 301	92 608		237 466	67 312	69 740	89 828		226 880	3,09%	4,67%
UMW/TUM/CSM Group	39 068	42 959	52 699		134 726	36 945	42 159	49 401		128 505	6,68%	4,84%
Agro Muko Group	87 721	94 136	112 628		294 485	83 715	83 680	100 470		267 865	12,10%	9,94%
South Sumatra Group	5 874	6 791	17 651	0	30 316	0	0	3 179	0	3 179	455,22%	853,62%
Hargy Oil Palms	130 699	158 180	141 614		430 493	158 345	142 938	123 913		425 196	14,29%	1,25%
Total FFB processed	336 919	373 367	417 200	0	1127 486	346 317	338 517	366 791	0	1051 625	13,74%	7,21%
PO extraction rate												
Tolan Tiga Group	22,7%	22,5%	22,2%		22,5%	22,1%	22,3%	22,5%		22,3%	-1,20%	0,59%
UMW/TUM Group	24,5%	23,9%	24,0%		24,1%	23,4%	23,6%	22,9%		23,3%	4,67%	3,46%
Agro Muko Group	23,2%	22,8%	23,0%		23,0%	22,7%	22,9%	22,2%		22,6%	3,50%	1,80%
Hargy Oil Palms	23,5%	24,6%	23,6%		23,9%	24,2%	25,1%	24,4%		24,6%	-3,46%	-2,73%
South Sumatra Group	15,1%	19,7%	16,9%		17,2%	-	-	12,8%		-	32,15%	-
Total PO extraction rate	23,2%	23,6%	22,9%	0,0%	23,2%	23,4%	23,8%	23,0%	0,0%	23,4%	-0,67%	-0,80%
Palm Oil												
Own												
Tolan Tiga Group	16 689	16 072	20 552		53 313	14 881	15 580	20 178		50 639	1,85%	5,28%
UMW/TUM Group	9 572	10 259	12 592		32 423	8 654	9 964	11 310		29 928	11,34%	8,34%
Agro Muko Group	19 576	20 737	25 023		65 336	18 344	18 514	21 526		58 384	16,25%	11,91%
South Sumatra Group	821	1 158	2 011		3 990	0	0	360		360	458,61%	1008,33%
Hargy Oil Palms	19 851	23 077	19 522		62 450	22 393	20 830	18 118		61 341	7,75%	1,81%
Total own	66 509	71 303	79 700	0	217 512	64 272	64 888	71 492	0	200 652	11,48%	8,40%
Outgrowers												
Tolan Tiga Group	0	0	0		0	0	0	0		0	-	-
UMW/TUM/CSM Group	0	4	37		41	0	0	0		0	-	-
Agro Muko Group	750	750	882		2 382	651	669	801		2 121	10,11%	12,31%
South Sumatra Group	64	181	968		1 213	0	0	46		46	2004,35%	2536,96%
Hargy Oil Palms	10 862	15 779	13 891		40 532	15 958	15 103	12 165		43 226	14,19%	-6,23%
Total outgrowers	11 676	16 714	15 778	0	44 168	16 609	15 772	13 012	0	45 393	21,26%	-2,70%
Total Palm Oil	78 185	88 017	95 478	0	261 680	80 881	80 660	84 504	0	246 045	12,99%	6,35%

Palm Kernels	Q1	Q2	Q3	Q4	YTD
Own					
Tolan Tiga Group	4 118	3 927	5 125		13 170
UMW/TUM Group	1 576	1 642	2 050		5 268
Agro Muko Group	4 310	4 369	5 476		14 155
South Sumatra Group	213	265	411		889
Total own	10 217	10 203	13 062	0	33 482
Outgrowers					
Tolan Tiga Group	0	0	0		0
UMW/TUM Group	0	1	5		6
Agro Muko Group	152	149	185		486
South Sumatra Group	16	40	192		248
Total outgrowers	168	190	382	0	740
Total Palm Kernels	10 385	10 393	13 444	0	34 222
Palm Kernel Oil	Q1	Q2	Q3	Q4	YTD
Hargy Oil Palms Own	1 616	1 921	1 610		5 147
Hargy Oil Palms Outgrowers	926	1 377	1 193		3 496
Total Palm Kernel Oil	2 542	3 298	2 803	0	8 643
Rubber	Q1	Q2	Q3	Q4	YTD
Own					
Tolan Tiga Group	643	324	729		1 696
Melania	965	885	346		2 196
Agro Muko	686	622	717		2 025
Total Rubber	2 294	1 831	1 792	0	5 917
Tea	Q1	Q2	Q3	Q4	YTD
Melania	595	590	473		1 658
Total Tea	595	590	473	0	1 658
Bananas	Q1	Q2	Q3	Q4	YTD
Azaguie 1	1 345	755	1 466		3 566
Azaguie 2	2 395	1 932	2 201		6 528
Agboville	2 038	1 872	1 783		5 693
Motobe	1 538	1 426	1 812		4 776
Total Bananas	7 316	5 985	7 262	0	20 563

Q1	Q2	Q3	Q4	YTD
3 793	3 663	4 958		12 414
1 499	1 619	1 809		4 927
4 188	4 121	4 940		13 249
0	0	107		107
9 480	9 403	11 814	0	30 697
0	0	0		0
0	0	0		0
135	136	169		440
0	0	13		13
135	136	182	0	453
9 615	9 539	11 996	0	31 150
Q1	Q2	Q3	Q4	YTD
1 945	1 782	1 672		5 399
1 418	1 327	1 092		3 837
3 363	3 109	2 764	0	9 236
Q1	Q2	Q3	Q4	YTD
791	539	698		2 028
1 007	953	506		2 466
535	599	493		1 627
2 333	2 091	1 697	0	6 121
Q1	Q2	Q3	Q4	YTD
578	591	578		1 747
578	591	578	0	1 747
Q1	Q2	Q3	Q4	YTD
1 594	1 160	1 142		3 896
1 582	1 579	1 601		4 762
2 578	1 832	2 701		7 111
2 387	2 100	1 859		6 346
8 141	6 671	7 303	0	22 115

Q3	YTD
3,37%	6,09%
13,32%	6,92%
10,85%	6,84%
284,11%	730,84%
10,56%	9,07%
-	-
-	-
9,47%	10,45%
1376,92%	1807,69%
109,89%	63,36%
12,07%	9,86%
Q3	YTD
-3,71%	-4,67%
9,25%	-8,89%
1,41%	-6,42%
Q3	YTD
4,44%	-16,37%
-31,62%	-10,95%
45,44%	24,46%
5,60%	-3,33%
Q3	YTD
-18,17%	-5,09%
-18,17%	-5,09%
Q3	YTD
28,37%	-8,47%
37,48%	37,09%
-33,99%	-19,94%
-2,53%	-24,74%
-0,56%	-7,02%

Commodity Price Data September 2018

Average market prices

Product		YTD Q3/2018	YTD Q3/2017	YTD Q4/2017
CPO (CIF Rotterdam)*	in \$/mt	631	719	715
CPKO (CIF Rotterdam)*	in \$/mt	979	1 248	1 279
RSS3 (FOB Singapore)**	in \$/mt	1 619	2 121	1 995
Tea (avg auct Mombasa)**	in \$/mt	2 653	2 980	2 971
Bananas (CFR Europe)***	in €/mt	665	689	684

* Oilworld price data

** World bank commodity price data - updated database

*** CIRAD price data (in EUR)

