

## Group production - (in tonnes)

### April 2020

Fresh fruit bunches produced	2020					2019					YoY Variation	
	Q1	April	Q3	Q4	YTD	Q1	April	Q3	Q4	YTD	April	YTD
<b>Own</b>												
Tolan Tiga Group	68 301	24 519			92 820	68 659	21 892			90 551	12,00%	2,51%
Umbul Mas Wisesa Group	44 038	17 576			61 614	48 282	14 788			63 070	18,85%	-2,31%
Agro Muko Group	85 147	29 879			115 026	74 717	24 731			99 448	20,82%	15,66%
South Sumatra Group	16 580	5 047			21 627	13 160	4 071			17 232	23,96%	25,51%
Hargy Oil Palms	66 584	22 118			88 702	76 041	27 432			103 473	-19,37%	-14,28%
<b>Total own</b>	<b>280 650</b>	<b>99 138</b>	<b>0</b>	<b>0</b>	<b>379 789</b>	<b>280 858</b>	<b>92 915</b>	<b>0</b>	<b>0</b>	<b>373 772</b>	<b>6,70%</b>	<b>1,61%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	210	136			346	0	0			0	-	-
Umbul Mas Wisesa Group	155	39			194	132	51			183	-23,53%	6,21%
Agro Muko Group	3 968	1 388			5 356	3 328	1 142			4 470	21,49%	19,82%
South Sumatra Group	1 583	432			2 015	931	334			1 266	29,15%	59,21%
Hargy Oil Palms	59 419	19 827			79 246	48 242	17 450			65 692	13,62%	20,63%
<b>Total outgrowers</b>	<b>65 335</b>	<b>21 822</b>	<b>0</b>	<b>0</b>	<b>87 157</b>	<b>52 632</b>	<b>18 978</b>	<b>0</b>	<b>0</b>	<b>71 610</b>	<b>14,99%</b>	<b>21,71%</b>
<b>Total FFB produced</b>	<b>345 985</b>	<b>120 961</b>	<b>0</b>	<b>0</b>	<b>466 946</b>	<b>333 490</b>	<b>111 893</b>	<b>0</b>	<b>0</b>	<b>445 383</b>	<b>8,10%</b>	<b>4,84%</b>
<b>Fresh fruit bunches sold</b>	<b>Q1</b>	<b>April</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>April</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>April</b>	<b>YTD</b>
Tolan Tiga Group	0	0			0	0	0			0	-	-
Umbul Mas Wisesa Group	10 020	3 721			13 741	9 024	3 064			12 088	21,45%	13,68%
Agro Muko Group	485	146			631	0	0			0	-	-
South Sumatra Group	0	872			872	0	0			0	-	-
<b>Total FFB sold</b>	<b>10 505</b>	<b>4 740</b>	<b>0</b>	<b>0</b>	<b>15 245</b>	<b>9 024</b>	<b>3 064</b>	<b>0</b>	<b>0</b>	<b>12 088</b>	<b>54,69%</b>	<b>26,11%</b>
<b>Fresh fruit bunches processed</b>	<b>Q1</b>	<b>April</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>April</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>April</b>	<b>YTD</b>
Tolan Tiga Group	68 511	24 655			93 166	68 659	21 892			90 551	12,62%	2,89%
Umbul Mas Wisesa Group	34 172	13 894			48 067	39 389	11 775			51 164	18,00%	-6,05%
Agro Muko Group	88 630	31 120			119 751	78 044	25 873			103 918	20,28%	15,24%
South Sumatra Group	18 163	4 607			22 770	14 091	4 406			18 497	4,56%	23,10%
Hargy Oil Palms	126 003	41 945			167 948	124 283	44 882			169 165	-6,54%	-0,72%
<b>Total FFB processed</b>	<b>335 480</b>	<b>116 221</b>	<b>0</b>	<b>0</b>	<b>451 701</b>	<b>324 465</b>	<b>108 829</b>	<b>0</b>	<b>0</b>	<b>433 294</b>	<b>6,79%</b>	<b>4,25%</b>
<b>PO extraction rate</b>	<b>Q1</b>	<b>April</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>April</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>April</b>	<b>YTD</b>
Tolan Tiga Group	22,6%	23,0%			22,7%	22,4%	22,5%			22,5%	2,52%	1,32%
Umbul Mas Wisesa Group	23,5%	23,5%			23,5%	24,2%	23,2%			24,0%	0,99%	-2,27%
Agro Muko Group	23,8%	23,7%			23,8%	23,5%	23,3%			23,5%	1,85%	1,21%
South Sumatra Group	22,5%	21,7%			22,3%	19,8%	19,9%			19,8%	9,03%	12,51%
Hargy Oil Palms	23,7%	25,1%			24,0%	22,2%	24,1%			22,7%	4,03%	5,91%
<b>Total PO extraction rate</b>	<b>23,4%</b>	<b>24,0%</b>	<b>0,0%</b>	<b>0,0%</b>	<b>23,6%</b>	<b>22,7%</b>	<b>23,3%</b>	<b>0,0%</b>	<b>0,0%</b>	<b>22,9%</b>	<b>2,72%</b>	<b>3,00%</b>
<b>Palm Oil</b>	<b>Q1</b>	<b>April</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>April</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>April</b>	<b>YTD</b>
<b>Own</b>												
Tolan Tiga Group	15 467	5 646			21 113	15 413	4 919			20 332	14,78%	3,84%
Umbul Mas Wisesa Group	7 985	3 251			11 236	9 519	2 726			12 245	19,26%	-8,24%
Agro Muko Group	20 148	7 037			27 185	17 642	5 779			23 421	21,78%	16,07%
South Sumatra Group	3 734	896			4 630	2 687	835			3 522	7,36%	31,46%
Hargy Oil Palms	15 809	5 517			21 326	16 949	6 632			23 581	-16,81%	-9,56%
<b>Total own</b>	<b>63 142</b>	<b>22 348</b>	<b>0</b>	<b>0</b>	<b>85 490</b>	<b>62 210</b>	<b>20 891</b>	<b>0</b>	<b>0</b>	<b>83 101</b>	<b>6,97%</b>	<b>2,87%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	49	33			82	0	0			0	-	-
Umbul Mas Wisesa Group	36	10			46	32	11			43	-5,09%	6,98%
Agro Muko Group	927	346			1 273	730	248			978	39,47%	30,16%
South Sumatra Group	348	102			450	105	41			146	149,30%	208,15%
Hargy Oil Palms	14 032	5 021			19 053	10 615	4 207			14 822	19,34%	28,54%
<b>Total outgrowers</b>	<b>15 391</b>	<b>5 512</b>	<b>0</b>	<b>0</b>	<b>20 903</b>	<b>11 482</b>	<b>4 507</b>	<b>0</b>	<b>0</b>	<b>15 989</b>	<b>22,31%</b>	<b>30,74%</b>
<b>Total Palm Oil</b>	<b>78 533</b>	<b>27 861</b>	<b>0</b>	<b>0</b>	<b>106 393</b>	<b>73 692</b>	<b>25 398</b>	<b>0</b>	<b>0</b>	<b>99 090</b>	<b>9,70%</b>	<b>7,37%</b>

Palm Kernels	Q1	April	Q3	Q4	YTD
<b>Own</b>					
Tolan Tiga Group	3 795	1 293			5 088
Umbul Mas Wisesa Group	1 373	539			1 912
Agro Muko Group	3 817	1 336			5 153
South Sumatra Group	651	170			820
<b>Total own</b>	<b>9 636</b>	<b>3 338</b>	<b>0</b>	<b>0</b>	<b>12 974</b>
<b>Outgrowers</b>					
Tolan Tiga Group	10	7			17
Umbul Mas Wisesa Group	6	2			8
Agro Muko Group	171	71			241
South Sumatra Group	59	21			80
<b>Total outgrowers</b>	<b>246</b>	<b>101</b>	<b>0</b>	<b>0</b>	<b>346</b>
<b>Total Palm Kernels</b>	<b>9 881</b>	<b>3 439</b>	<b>0</b>	<b>0</b>	<b>13 320</b>

Palm Kernel Oil	Q1	April	Q3	Q4	YTD
Hargy Oil Palms Own	1 302	458			1 760
Hargy Oil Palms Outgrowers	1 158	340			1 498
<b>Total Palm Kernel Oil</b>	<b>2 460</b>	<b>798</b>	<b>0</b>	<b>0</b>	<b>3 258</b>

Rubber	Q1	April	Q3	Q4	YTD
<b>Own</b>					
Tolan Tiga Group	173	26			199
Melania	746	312			1 058
Agro Muko	498	162			660
<b>Total own</b>	<b>1 417</b>	<b>500</b>	<b>0</b>	<b>0</b>	<b>1 917</b>
<b>Outgrowers</b>					
Tolan Tiga Group	204	18			222
<b>Total Rubber</b>	<b>1 621</b>	<b>518</b>	<b>0</b>	<b>0</b>	<b>2 139</b>

Tea	Q1	April	Q3	Q4	YTD
Melania	810	247			1 057
<b>Total Tea</b>	<b>810</b>	<b>247</b>	<b>0</b>	<b>0</b>	<b>1 057</b>

Bananas	Q1	April	Q3	Q4	YTD
Azaguie 1	1 751	397			2 148
Azaguie 2	2 216	641			2 857
Agboville	2 785	592			3 377
Motobe	2 266	756			3 022
<b>Total Bananas</b>	<b>9 019</b>	<b>2 385</b>	<b>0</b>	<b>0</b>	<b>11 404</b>

Q1	April	Q3	Q4	YTD	April	YTD
3 855	1 141			4 996	13,33%	1,84%
1 444	394			1 838	36,84%	4,03%
3 561	1 152			4 713	15,96%	9,34%
543	167			710	1,60%	15,56%
<b>9 403</b>	<b>2 854</b>	<b>0</b>	<b>0</b>	<b>12 257</b>	<b>16,95%</b>	<b>5,85%</b>
0	0			0	-	-
4	2			6	0,00%	32,24%
145	49			194	44,37%	24,48%
21	8			29	167,41%	175,93%
<b>170</b>	<b>59</b>	<b>0</b>	<b>0</b>	<b>229</b>	<b>71,02%</b>	<b>51,29%</b>
<b>9 573</b>	<b>2 913</b>	<b>0</b>	<b>0</b>	<b>12 486</b>	<b>18,05%</b>	<b>6,68%</b>

Q1	April	Q3	Q4	YTD	April	YTD
1 526	537			2 063	-14,71%	-14,69%
986	351			1 337	-3,13%	12,04%
<b>2 512</b>	<b>888</b>	<b>0</b>	<b>0</b>	<b>3 400</b>	<b>-10,14%</b>	<b>-4,18%</b>

Q1	April	Q3	Q4	YTD	April	YTD
259	31			290	-16,13%	-31,38%
963	281			1 244	11,03%	-14,95%
600	160			760	1,25%	-13,16%
<b>1 822</b>	<b>472</b>	<b>0</b>	<b>0</b>	<b>2 294</b>	<b>5,93%</b>	<b>-16,43%</b>
227	30			257	-40,00%	-13,62%
<b>2 049</b>	<b>502</b>	<b>0</b>	<b>0</b>	<b>2 551</b>	<b>3,19%</b>	<b>-16,15%</b>

Q1	April	Q3	Q4	YTD	April	YTD
738	187			925	32,09%	14,27%
<b>738</b>	<b>187</b>	<b>0</b>	<b>0</b>	<b>925</b>	<b>32,09%</b>	<b>14,27%</b>

Q1	April	Q3	Q4	YTD	-	YTD
1 440	424			1 864	-6,44%	15,24%
2 497	1 002			3 499	-36,04%	-18,35%
2 349	637			2 986	-7,14%	13,09%
2 466	947			3 413	-20,22%	-11,46%
<b>8 752</b>	<b>3 010</b>	<b>0</b>	<b>0</b>	<b>11 762</b>	<b>-20,78%</b>	<b>-3,04%</b>

### Commodity Price Data April 2020

#### Average market prices

Product		YTD April/2020	YTD April/2019	YTD Q4/2019
CPO (CIF Rotterdam)*	in \$/mt	691	538	566
CPKO (CIF Rotterdam)*	in \$/mt	792	694	668
RSS3 (FOB Singapore)**	in \$/mt	1 532	1 671	1 640
Tea (avg auct Mombasa)**	in \$/mt	2 123	2 187	2 226
Bananas (CFR Europe)***	in €/mt	685	686	662

\* Oil World price data

\*\* World bank commodity price data - updated database

\*\*\* CIRAD price data (in EUR)

