

## Group production - (in tonnes)

### June 2021

Fresh fruit bunches produced	2021					2020					YoY Variation	
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q2	YTD
<b>Own</b>												
Tolan Tiga Group	66 639	78 341			144 980	68 301	71 723			140 024	9,23%	3,54%
Umbul Mas Wisesa Group	53 244	57 090			110 334	44 038	52 346			96 384	9,06%	14,47%
Agro Muko Group	95 628	104 672			200 301	85 147	96 387			181 534	8,60%	10,34%
South Sumatra Group	23 352	24 656			48 008	16 580	14 823			31 404	66,33%	52,88%
Hargy Oil Palms	90 303	92 505			182 808	66 584	65 825			132 409	40,53%	38,06%
<b>Total own</b>	<b>329 167</b>	<b>357 264</b>	<b>0</b>	<b>0</b>	<b>686 431</b>	<b>280 650</b>	<b>301 105</b>	<b>0</b>	<b>0</b>	<b>581 755</b>	<b>18,65%</b>	<b>17,99%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	1 199	1 463			2 662	210	465			675	214,64%	294,38%
Umbul Mas Wisesa Group	159	243			402	155	389			544	-37,61%	-26,16%
Agro Muko Group	4 427	4 892			9 319	3 968	4 248			8 216	15,16%	13,43%
South Sumatra Group	2 666	3 334			6 000	1 583	1 525			3 108	118,60%	93,05%
Hargy Oil Palms	58 191	61 709			119 900	59 419	58 039			117 458	6,32%	2,08%
<b>Total outgrowers</b>	<b>66 642</b>	<b>71 640</b>	<b>0</b>	<b>0</b>	<b>138 283</b>	<b>65 335</b>	<b>64 666</b>	<b>0</b>	<b>0</b>	<b>130 001</b>	<b>10,79%</b>	<b>6,37%</b>
<b>Total FFB produced</b>	<b>395 809</b>	<b>428 905</b>	<b>0</b>	<b>0</b>	<b>824 714</b>	<b>345 985</b>	<b>365 770</b>	<b>0</b>	<b>0</b>	<b>711 755</b>	<b>17,26%</b>	<b>15,87%</b>
<b>Fresh fruit bunches sold</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q2</b>	<b>YTD</b>
Tolan Tiga Group	318	473			791	0	0			0	-	-
Umbul Mas Wisesa Group	9 941	9 960			19 901	10 020	10 602			20 622	-6,05%	-3,50%
Agro Muko Group	917	688			1 604	485	469			954	46,50%	68,08%
South Sumatra Group	584	1 373			1 957	0	872			872	57,43%	124,37%
<b>Total FFB sold</b>	<b>11 760</b>	<b>12 494</b>	<b>0</b>	<b>0</b>	<b>24 253</b>	<b>10 505</b>	<b>11 943</b>	<b>0</b>	<b>0</b>	<b>22 449</b>	<b>4,61%</b>	<b>8,04%</b>
<b>Fresh fruit bunches processed</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q2</b>	<b>YTD</b>
Tolan Tiga Group	67 520	79 332			146 852	68 511	72 188			140 699	9,90%	4,37%
Umbul Mas Wisesa Group	43 462	47 372			90 835	34 172	42 134			76 306	12,43%	19,04%
Agro Muko Group	99 139	108 877			208 015	88 630	100 166			188 796	8,70%	10,18%
South Sumatra Group	25 434	26 617			52 051	18 163	15 476			33 639	71,98%	54,73%
Hargy Oil Palms	148 494	154 214			302 708	126 003	123 864			249 867	24,50%	21,15%
<b>Total FFB processed</b>	<b>384 050</b>	<b>416 411</b>	<b>0</b>	<b>0</b>	<b>800 460</b>	<b>335 480</b>	<b>353 827</b>	<b>0</b>	<b>0</b>	<b>689 306</b>	<b>17,69%</b>	<b>16,13%</b>
<b>PO extraction rate</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q2</b>	<b>YTD</b>
Tolan Tiga Group	22,5%	22,9%			22,7%	22,6%	22,6%			22,6%	1,27%	0,41%
Umbul Mas Wisesa Group	23,7%	23,7%			23,7%	23,5%	22,9%			23,2%	3,34%	2,35%
Agro Muko Group	23,2%	23,3%			23,2%	23,8%	23,5%			23,6%	-0,79%	-1,67%
South Sumatra Group	21,4%	22,6%			22,0%	22,5%	21,8%			22,2%	3,52%	-0,66%
Hargy Oil Palms	25,4%	25,5%			25,5%	23,7%	25,0%			24,4%	1,83%	4,48%
<b>Total PO extraction rate</b>	<b>23,9%</b>	<b>24,0%</b>	<b>0,0%</b>	<b>0,0%</b>	<b>23,9%</b>	<b>23,4%</b>	<b>23,7%</b>	<b>0,0%</b>	<b>0,0%</b>	<b>23,6%</b>	<b>1,37%</b>	<b>1,64%</b>
<b>Palm Oil</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q2</b>	<b>YTD</b>
<b>Own</b>												
Tolan Tiga Group	15 004	17 907			32 910	15 467	16 187			31 654	10,62%	3,97%
Umbul Mas Wisesa Group	10 301	11 188			21 489	7 985	9 608			17 593	16,45%	22,15%
Agro Muko Group	21 968	24 256			46 224	20 148	22 482			42 630	7,89%	8,43%
South Sumatra Group	4 904	5 269			10 173	3 734	3 030			6 764	73,86%	50,39%
Hargy Oil Palms	23 045	23 692			46 737	15 809	16 444			32 253	44,08%	44,91%
<b>Total own</b>	<b>75 222</b>	<b>82 312</b>	<b>0</b>	<b>0</b>	<b>157 534</b>	<b>63 142</b>	<b>67 752</b>	<b>0</b>	<b>0</b>	<b>130 894</b>	<b>21,49%</b>	<b>20,35%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	199	230			429	49	109			158	110,47%	171,42%
Umbul Mas Wisesa Group	15	23			38	36	40			76	-43,98%	-50,45%
Agro Muko Group	984	1 081			2 065	927	1 013			1 940	6,72%	6,44%
South Sumatra Group	549	734			1 283	348	341			689	115,19%	86,28%
Hargy Oil Palms	14 664	15 639			30 303	14 032	14 579			28 611	7,27%	5,91%
<b>Total outgrowers</b>	<b>16 411</b>	<b>17 707</b>	<b>0</b>	<b>0</b>	<b>34 118</b>	<b>15 391</b>	<b>16 083</b>	<b>0</b>	<b>0</b>	<b>31 474</b>	<b>10,10%</b>	<b>8,40%</b>
<b>Total Palm Oil</b>	<b>91 632</b>	<b>100 019</b>	<b>0</b>	<b>0</b>	<b>191 652</b>	<b>78 533</b>	<b>83 835</b>	<b>0</b>	<b>0</b>	<b>162 368</b>	<b>19,30%</b>	<b>18,04%</b>

<b>Palm Kernels</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
<b>Own</b>					
Tolan Tiga Group	3 665	4 118			7 783
Umbul Mas Wisesa Group	1 754	1 917			3 671
Agro Muko Group	4 342	4 640			8 982
South Sumatra Group	902	757			1 659
<b>Total own</b>	<b>10 663</b>	<b>11 433</b>	<b>0</b>	<b>0</b>	<b>22 096</b>
<b>Outgrowers</b>					
Tolan Tiga Group	41	45			86
Umbul Mas Wisesa Group	3	3			6
Agro Muko Group	193	207			400
South Sumatra Group	98	101			199
<b>Total outgrowers</b>	<b>335</b>	<b>356</b>	<b>0</b>	<b>0</b>	<b>691</b>
<b>Total Palm Kernels</b>	<b>10 998</b>	<b>11 788</b>	<b>0</b>	<b>0</b>	<b>22 786</b>

<b>Palm Kernel Oil</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
Hargy Oil Palms Own	1 809	1 935			3 744
Hargy Oil Palms Outgrowers	1 188	1 318			2 506
<b>Total Palm Kernel Oil</b>	<b>2 997</b>	<b>3 253</b>	<b>0</b>	<b>0</b>	<b>6 250</b>

<b>Rubber</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
<b>Own</b>					
Tolan Tiga Group	187	98			285
Melania*	908	278			1 186
Agro Muko	399	366			765
<b>Total own</b>	<b>1 495</b>	<b>741</b>	<b>0</b>	<b>0</b>	<b>2 236</b>
<b>Outgrowers</b>					
Tolan Tiga Group	152	67			219
<b>Total Rubber</b>	<b>1 647</b>	<b>808</b>	<b>0</b>	<b>0</b>	<b>2 455</b>

<b>Tea</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
Melania - Own*	647	182			829
Melania - Outgrowers*	91	45			136
<b>Total Tea</b>	<b>738</b>	<b>227</b>	<b>0</b>	<b>0</b>	<b>965</b>

<b>Bananas</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
Azaguie 1	1 637	1 081			2 718
Azaguie 2	1 971	1 945			3 916
Agboville	2 971	1 984			4 955
Motobe	2 870	2 194			5 064
<b>Total Bananas</b>	<b>9 449</b>	<b>7 204</b>	<b>0</b>	<b>0</b>	<b>16 653</b>

<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
3 795	3 697			7 492
1 373	1 596			2 969
3 817	4 741			8 558
651	544			1 195
<b>9 636</b>	<b>10 578</b>	<b>0</b>	<b>0</b>	<b>20 214</b>
10	23			33
6	7			13
171	218			389
59	63			122
<b>246</b>	<b>311</b>	<b>0</b>	<b>0</b>	<b>557</b>
<b>9 881</b>	<b>10 890</b>	<b>0</b>	<b>0</b>	<b>20 771</b>

<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
1 302	1 387			2 689
1 158	1 129			2 287
<b>2 460</b>	<b>2 516</b>	<b>0</b>	<b>0</b>	<b>4 976</b>

<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
173	97			270
746	837			1 583
498	436			934
<b>1 417</b>	<b>1 370</b>	<b>0</b>	<b>0</b>	<b>2 787</b>
204	55			259
<b>1 621</b>	<b>1 425</b>	<b>0</b>	<b>0</b>	<b>3 046</b>

<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
810	668			1 478
0	0			0
<b>810</b>	<b>668</b>	<b>0</b>	<b>0</b>	<b>1 478</b>

<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
1 751	919			2 670
2 216	2 111			4 327
2 785	1 767			4 552
2 266	2 354			4 620
<b>9 019</b>	<b>7 150</b>	<b>0</b>	<b>0</b>	<b>16 169</b>

<b>Q2</b>	<b>YTD</b>
11,39%	3,89%
20,09%	23,64%
-2,12%	4,96%
39,10%	38,83%
<b>8,08%</b>	<b>9,31%</b>
96,94%	160,12%
-54,19%	-52,03%
-5,16%	2,83%
59,01%	62,93%
<b>14,25%</b>	<b>24,03%</b>
<b>8,25%</b>	<b>9,70%</b>

<b>Q2</b>	<b>YTD</b>
39,50%	39,23%
16,78%	9,59%
<b>29,30%</b>	<b>25,61%</b>

<b>Q2</b>	<b>YTD</b>
1,03%	5,56%
-66,83%	-25,08%
-16,15%	-18,09%
<b>-45,90%</b>	<b>-19,77%</b>
21,82%	-15,44%
<b>-43,28%</b>	<b>-19,40%</b>

<b>Q2</b>	<b>YTD</b>
-72,75%	-43,91%
-	-
<b>-66,02%</b>	<b>-34,71%</b>

<b>Q2</b>	<b>YTD</b>
17,66%	1,80%
-7,86%	-9,50%
12,31%	8,85%
-6,78%	9,61%
<b>0,76%</b>	<b>2,99%</b>

\* PT Melania rubber and tea productions have only been included for 4 months due to sale of PT Melania per 30/04.

## Commodity Price Data

### June 2021

#### Average market prices

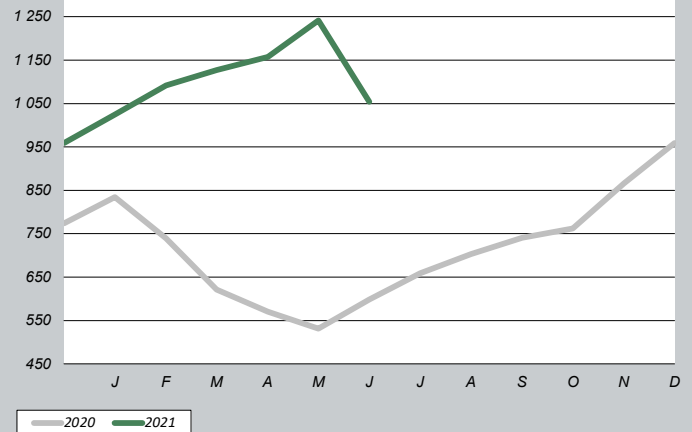
Product		YTD Q2/2021	YTD Q2/2020	YTD Q4/2020
CPO (CIF Rotterdam)*	in \$/mt	1 116	649	715
CPKO (CIF Rotterdam)*	in \$/mt	1 418	751	826
RSS3 (FOB Singapore)**	in \$/mt	2 263	1 479	1 728
Tea (avg auct Mombasa)**	in \$/mt	1 954	2 232	2 004
Bananas (CFR Europe)***	in €/mt	641	671	628

\* Oil World price data

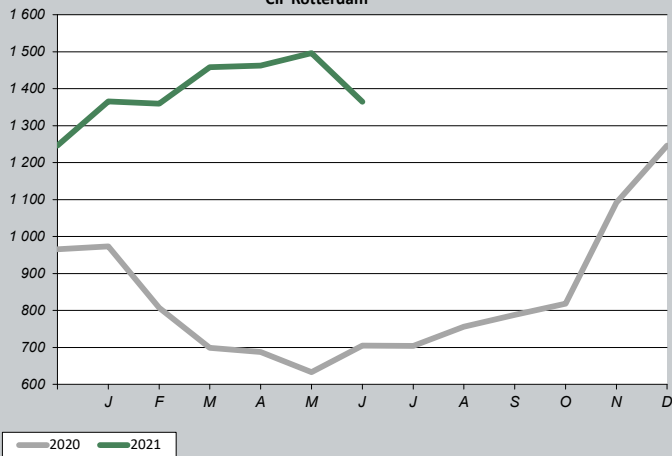
\*\* World bank commodity price data - updated database

\*\*\* CIRAD price data (in EUR)

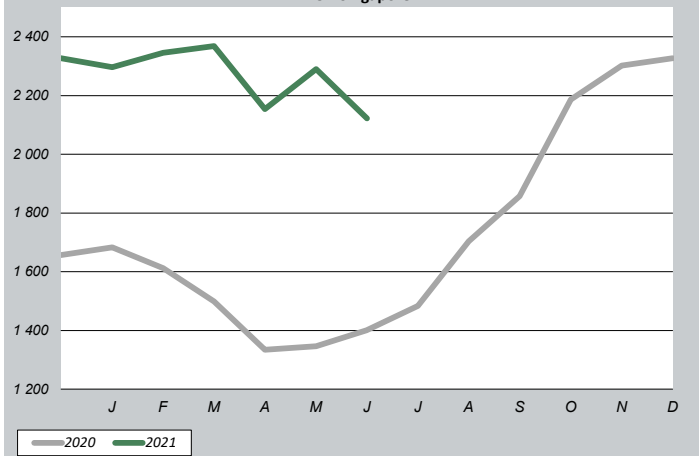
**Crude Palm Oil in \$/mt  
CIF Rotterdam**



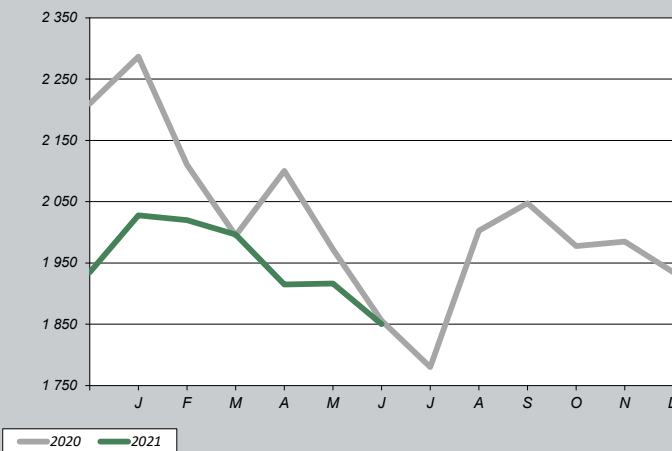
**Crude Palm Kernel Oil in \$/mt  
CIF Rotterdam**



**RSS3 in \$/mt  
FOB Singapore**



**Tea in \$/mt  
average auction Mombasa**



**Bananas CFR Europe in €/mt**

