

### Group production - (in tonnes) September 2021

	2021					2020					YoY Variation	
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q3	YTD
<b>Fresh fruit bunches produced</b>												
<b>Own</b>												
Tolan Tiga Group	66 639	78 341	85 509		230 489	68 301	71 723	89 484		229 508	-4,44%	0,43%
Umbul Mas Wisesa Group	53 244	57 090	64 402		174 736	44 038	52 346	65 546		161 930	-1,75%	7,91%
Agro Muko Group	95 628	104 672	109 339		309 640	85 147	96 387	91 513		273 047	19,48%	13,40%
South Sumatra Group	23 352	24 656	24 857		72 865	16 580	14 823	19 173		50 577	29,64%	44,07%
Hargy Oil Palms	90 303	92 505	87 217		270 025	66 584	65 825	59 463		191 872	46,67%	40,73%
<b>Total own</b>	<b>329 167</b>	<b>357 264</b>	<b>371 324</b>	<b>0</b>	<b>1 057 755</b>	<b>280 650</b>	<b>301 105</b>	<b>325 179</b>	<b>0</b>	<b>906 934</b>	<b>14,19%</b>	<b>16,63%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	1 199	1 463	2 320		4 982	210	465	797		1 472	191,08%	238,45%
Umbul Mas Wisesa Group	159	243	306		708	155	389	601		1 145	-49,04%	-38,17%
Agro Muko Group	4 427	4 892	4 882		14 201	3 968	4 248	4 019		12 235	21,47%	16,07%
South Sumatra Group	2 666	3 334	4 058		10 058	1 583	1 525	2 512		5 620	61,55%	78,97%
Hargy Oil Palms	58 191	61 709	52 753		172 653	59 419	58 039	45 516		162 974	15,90%	5,94%
<b>Total outgrowers</b>	<b>66 642</b>	<b>71 640</b>	<b>64 319</b>	<b>0</b>	<b>202 602</b>	<b>65 335</b>	<b>64 666</b>	<b>53 445</b>	<b>0</b>	<b>183 446</b>	<b>20,35%</b>	<b>10,44%</b>
<b>Total FFB produced</b>	<b>395 809</b>	<b>428 905</b>	<b>435 643</b>	<b>0</b>	<b>1 260 357</b>	<b>345 985</b>	<b>365 770</b>	<b>378 625</b>	<b>0</b>	<b>1 090 380</b>	<b>15,06%</b>	<b>15,59%</b>
<b>Fresh fruit bunches sold</b>												
Tolan Tiga Group	318	473	826		1 616	0	0	2		2	41186,25%	80715,00%
Umbul Mas Wisesa Group	9 941	9 960	11 101		31 002	10 020	10 602	12 076		32 698	-8,07%	-5,19%
Agro Muko Group	917	688	1 510		3 114	485	469	158		1 112	857,99%	180,04%
South Sumatra Group	584	1 373	1 794		3 751	0	872	0		872	-	329,96%
<b>Total FFB sold</b>	<b>11 760</b>	<b>12 494</b>	<b>15 230</b>	<b>0</b>	<b>39 484</b>	<b>10 505</b>	<b>11 943</b>	<b>12 236</b>	<b>0</b>	<b>34 684</b>	<b>24,48%</b>	<b>13,84%</b>
<b>Fresh fruit bunches processed</b>												
Tolan Tiga Group	67 520	79 332	87 004		233 856	68 511	72 188	90 279		230 978	-3,63%	1,25%
Umbul Mas Wisesa Group	43 462	47 372	53 607		144 442	34 172	42 134	54 071		130 377	-0,86%	10,79%
Agro Muko Group	99 139	108 877	112 712		320 727	88 630	100 166	95 374		284 170	18,18%	12,86%
South Sumatra Group	25 434	26 617	27 121		79 172	18 163	15 476	21 685		55 325	25,07%	43,10%
Hargy Oil Palms	148 494	154 214	139 970		442 678	126 003	123 864	104 979		354 846	33,33%	24,75%
<b>Total FFB processed</b>	<b>384 050</b>	<b>416 411</b>	<b>420 414</b>	<b>0</b>	<b>1 220 874</b>	<b>335 480</b>	<b>353 827</b>	<b>366 389</b>	<b>0</b>	<b>1 055 696</b>	<b>14,75%</b>	<b>15,65%</b>
<b>PO extraction rate</b>												
Tolan Tiga Group	22,5%	22,9%	22,6%		22,7%	22,6%	22,6%	22,4%		22,5%	0,55%	0,47%
Umbul Mas Wisesa Group	23,7%	23,7%	23,1%		23,5%	23,5%	22,9%	23,0%		23,1%	0,34%	1,62%
Agro Muko Group	23,2%	23,3%	22,9%		23,1%	23,8%	23,5%	22,8%		23,3%	0,41%	-1,01%
South Sumatra Group	21,4%	22,6%	22,4%		22,1%	22,5%	21,8%	20,1%		21,4%	10,98%	3,56%
Hargy Oil Palms	25,4%	25,5%	25,8%		25,6%	23,7%	25,0%	24,6%		24,4%	4,92%	4,64%
<b>Total PO extraction rate</b>	<b>23,9%</b>	<b>24,0%</b>	<b>23,8%</b>	<b>0,0%</b>	<b>23,9%</b>	<b>23,4%</b>	<b>23,7%</b>	<b>23,1%</b>	<b>0,0%</b>	<b>23,4%</b>	<b>2,96%</b>	<b>2,10%</b>
<b>Palm Oil</b>												
<b>Own</b>												
Tolan Tiga Group	15 004	17 907	19 289		52 199	15 467	16 187	20 086		51 740	-3,97%	0,89%
Umbul Mas Wisesa Group	10 301	11 188	12 383		33 872	7 985	9 608	12 428		30 021	-0,36%	12,83%
Agro Muko Group	21 968	24 256	24 699		70 923	20 148	22 482	20 910		63 540	18,12%	11,62%
South Sumatra Group	4 904	5 269	5 202		15 375	3 734	3 030	3 888		10 652	33,81%	44,34%
Hargy Oil Palms	23 045	23 692	22 567		69 304	15 809	16 444	14 699		46 952	53,53%	47,61%
<b>Total own</b>	<b>75 222</b>	<b>82 312</b>	<b>84 139</b>	<b>0</b>	<b>241 673</b>	<b>63 142</b>	<b>67 752</b>	<b>72 011</b>	<b>0</b>	<b>202 905</b>	<b>16,84%</b>	<b>19,11%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	199	230	348		777	49	109	179		337	94,28%	130,45%
Umbul Mas Wisesa Group	15	23	15		53	36	40	35		111	-57,30%	-52,61%
Agro Muko Group	984	1 081	1 099		3 164	927	1 013	831		2 771	32,26%	14,18%
South Sumatra Group	549	734	861		2 144	348	341	480		1 169	79,28%	83,40%
Hargy Oil Palms	14 664	15 639	13 555		43 858	14 032	14 579	11 123		39 734	21,86%	10,38%
<b>Total outgrowers</b>	<b>16 411</b>	<b>17 707</b>	<b>15 877</b>	<b>0</b>	<b>49 995</b>	<b>15 391</b>	<b>16 083</b>	<b>12 648</b>	<b>0</b>	<b>44 122</b>	<b>25,53%</b>	<b>13,31%</b>
<b>Total Palm Oil</b>	<b>91 632</b>	<b>100 019</b>	<b>100 017</b>	<b>0</b>	<b>291 668</b>	<b>78 533</b>	<b>83 835</b>	<b>84 659</b>	<b>0</b>	<b>247 027</b>	<b>18,14%</b>	<b>18,07%</b>

Palm Kernels	Q1	Q2	Q3	Q4	YTD
<b>Own</b>					
Tolan Tiga Group	3 665	4 118	4 689		12 472
Umbul Mas Wisesa Group	1 754	1 917	2 153		5 824
Agro Muko Group	4 342	4 640	4 711		13 693
South Sumatra Group	902	757	710		2 369
<b>Total own</b>	<b>10 663</b>	<b>11 433</b>	<b>12 262</b>	<b>0</b>	<b>34 358</b>
<b>Outgrowers</b>					
Tolan Tiga Group	41	45	74		160
Umbul Mas Wisesa Group	3	3	3		9
Agro Muko Group	193	207	204		604
South Sumatra Group	98	101	111		310
<b>Total outgrowers</b>	<b>335</b>	<b>356</b>	<b>392</b>	<b>0</b>	<b>1 083</b>
<b>Total Palm Kernels</b>	<b>10 998</b>	<b>11 788</b>	<b>12 655</b>	<b>0</b>	<b>35 441</b>

Palm Kernel Oil	Q1	Q2	Q3	Q4	YTD
Hargy Oil Palms Own	1 809	1 935	1 742		5 485
Hargy Oil Palms Outgrowers	1 188	1 318	1 082		3 588
<b>Total Palm Kernel Oil</b>	<b>2 997</b>	<b>3 253</b>	<b>2 823</b>	<b>0</b>	<b>9 074</b>

Rubber	Q1	Q2	Q3	Q4	YTD
<b>Own</b>					
Tolan Tiga Group	187	98	173		458
Melania*	908	278	0		1 186
Agro Muko	399	366	340		1 105
<b>Total own</b>	<b>1 495</b>	<b>741</b>	<b>513</b>	<b>0</b>	<b>2 749</b>
<b>Outgrowers</b>					
Tolan Tiga Group	152	67	219		438
<b>Total Rubber</b>	<b>1 647</b>	<b>808</b>	<b>732</b>	<b>0</b>	<b>3 187</b>

Tea	Q1	Q2	Q3	Q4	YTD
Melania - Own*	647	182	0		829
Melania - Outgrowers*	91	45	0		136
<b>Total Tea</b>	<b>738</b>	<b>227</b>	<b>0</b>	<b>0</b>	<b>965</b>

Bananas	Q1	Q2	Q3	Q4	YTD
Azaguie 1	1 637	1 081	1 257		3 975
Azaguie 2	1 971	1 945	1 687		5 603
Agboville	2 971	1 984	2 180		7 135
Motobe	2 870	2 194	2 279		7 343
<b>Total Bananas</b>	<b>9 449</b>	<b>7 204</b>	<b>7 403</b>	<b>0</b>	<b>24 056</b>

Q1	Q2	Q3	Q4	YTD
3 795	3 697	4 918		12 410
1 373	1 596	2 309		5 278
3 817	4 741	4 481		13 039
651	544	720		1 915
<b>9 636</b>	<b>10 578</b>	<b>12 428</b>	<b>0</b>	<b>32 642</b>
10	23	37		70
6	7	6		19
171	218	153		542
59	63	82		204
<b>246</b>	<b>311</b>	<b>278</b>	<b>0</b>	<b>835</b>
<b>9 881</b>	<b>10 890</b>	<b>12 706</b>	<b>0</b>	<b>33 477</b>

Q1	Q2	Q3	Q4	YTD
1 302	1 387	1 103		3 792
1 158	1 129	880		3 167
<b>2 460</b>	<b>2 516</b>	<b>1 983</b>	<b>0</b>	<b>6 959</b>

Q1	Q2	Q3	Q4	YTD
173	97	337		607
746	837	508		2 091
498	436	325		1 259
<b>1 417</b>	<b>1 370</b>	<b>1 170</b>	<b>0</b>	<b>3 957</b>
204	55	192		451
<b>1 621</b>	<b>1 425</b>	<b>1 362</b>	<b>0</b>	<b>4 408</b>

Q1	Q2	Q3	Q4	YTD
810	668	500		1 978
0	0	19		19
<b>810</b>	<b>668</b>	<b>519</b>	<b>0</b>	<b>1 997</b>

Q1	Q2	Q3	Q4	YTD
1 751	919	1 278		3 948
2 216	2 111	2 126		6 453
2 785	1 767	1 956		6 508
2 266	2 354	2 276		6 896
<b>9 019</b>	<b>7 150</b>	<b>7 636</b>	<b>0</b>	<b>23 805</b>

Q3	YTD
-4,66%	0,50%
-6,75%	10,34%
5,12%	5,02%
-1,38%	23,71%
<b>-1,33%</b>	<b>5,26%</b>
100,43%	128,57%
-50,00%	-51,39%
33,34%	11,44%
35,65%	51,96%
<b>41,15%</b>	<b>29,73%</b>
<b>-0,40%</b>	<b>5,87%</b>

Q3	YTD
57,89%	44,66%
22,94%	13,30%
<b>42,38%</b>	<b>30,39%</b>

Q3	YTD
-48,66%	-24,55%
-100,00%	-43,28%
4,62%	-12,23%
<b>-56,15%</b>	<b>-30,53%</b>
14,06%	-2,88%
<b>-46,26%</b>	<b>-27,70%</b>

Q3	YTD
-100,00%	-58,09%
-100,00%	615,79%
<b>-100,00%</b>	<b>-51,68%</b>

Q3	YTD
-1,64%	0,68%
-20,65%	-13,17%
11,45%	9,63%
0,13%	6,48%
<b>-3,05%</b>	<b>1,05%</b>

\* PT Melania rubber and tea productions have only been included for 4 months due to sale of PT Melania per 30/04.

## Commodity Price Data September 2021

### Average market prices

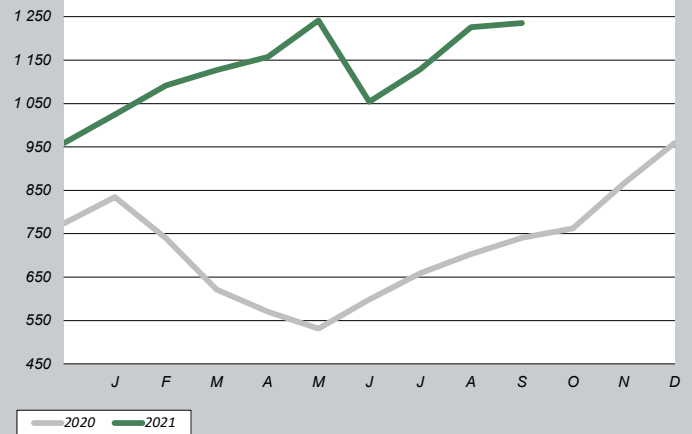
Product		YTD Q3/2021	YTD Q3/2020	YTD Q4/2020
CPO (CIF Rotterdam)*	in \$/mt	1 143	666	715
CPKO (CIF Rotterdam)*	in \$/mt	1 389	750	826
RSS3 (FOB Singapore)**	in \$/mt	2 126	1 547	1 728
Tea (avg auct Mombasa)**	in \$/mt	1 982	2 017	2 004
Bananas (CFR Europe)***	in €/mt	618	643	628

\* Oil World price data

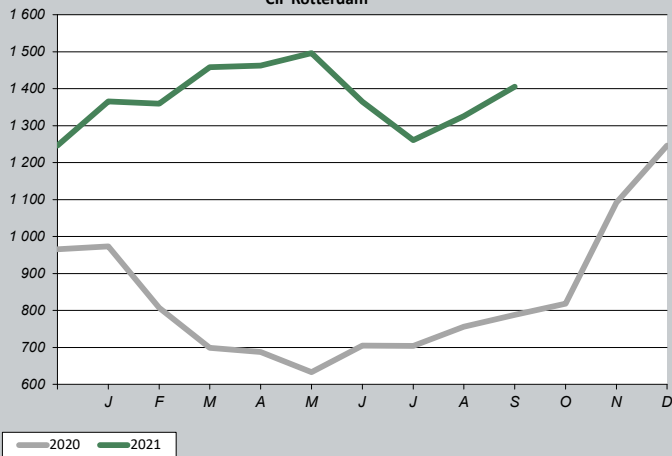
\*\* World bank commodity price data - updated database

\*\*\* CIRAD price data (in EUR)

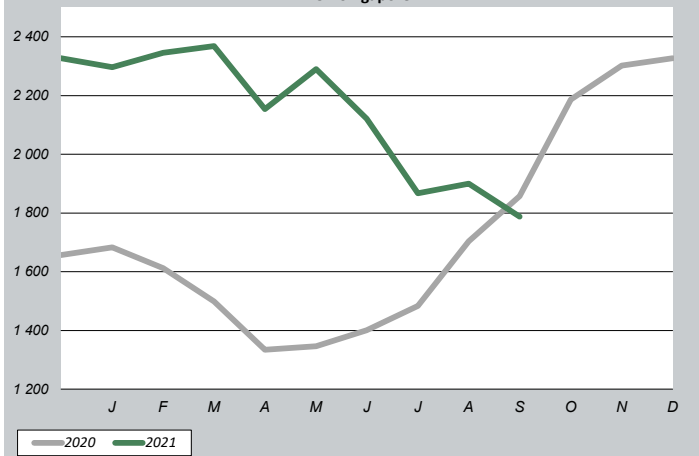
**Crude Palm Oil in \$/mt  
CIF Rotterdam**



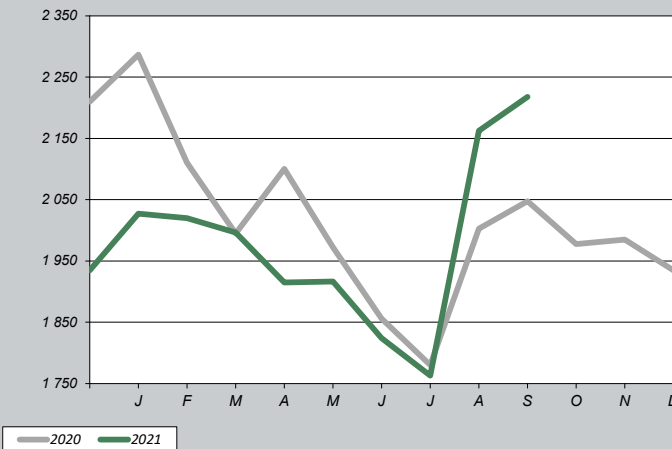
**Crude Palm Kernel Oil in \$/mt  
CIF Rotterdam**



**RSS3 in \$/mt  
FOB Singapore**



**Tea in \$/mt  
average auction Mombasa**



**Bananas CFR Europe in €/mt**

