

## Group production - (in tonnes) September 2023

	2023					2022					YoY Variation	
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q3	YTD
<b>Fresh fruit bunches produced</b>												
<b>Own</b>												
Tolan Tiga Group	55 355	66 095	86 787		208 237	62 011	82 723	89 823		234 557	-3,38%	-11,22%
Umbul Mas Wisesa Group	31 529	46 726	66 028		144 283	47 252	62 756	64 468		174 476	2,42%	-17,30%
Agro Muko Group	67 421	92 546	113 508		273 475	75 100	97 620	105 809		278 529	7,28%	-1,81%
South Sumatra Group	39 585	52 474	67 718		159 777	31 274	36 018	43 111		110 403	57,08%	44,72%
Hargy Oil Palms	104 459	94 264	79 875		278 598	93 239	104 840	102 782		300 861	-22,29%	-7,40%
<b>Total own</b>	<b>298 349</b>	<b>352 104</b>	<b>413 917</b>	<b>0</b>	<b>1 064 370</b>	<b>308 876</b>	<b>383 956</b>	<b>405 994</b>	<b>0</b>	<b>1 098 826</b>	<b>1,95%</b>	<b>-3,14%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	1 325	1 909	4 589		7 823	3 339	3 764	2 361		9 464	94,33%	-17,34%
Umbul Mas Wisesa Group	137	169	292		598	168	419	337		924	-13,46%	-35,31%
Agro Muko Group	3 369	4 693	5 146		13 208	3 887	4 613	5 223		13 723	-1,47%	-3,75%
South Sumatra Group	6 335	8 001	9 396		23 732	5 118	5 715	6 238		17 071	50,63%	39,02%
Hargy Oil Palms	64 667	59 381	45 307		169 355	55 239	62 292	65 735		183 266	-31,08%	-7,59%
<b>Total outgrowers</b>	<b>75 834</b>	<b>74 152</b>	<b>64 730</b>	<b>0</b>	<b>214 716</b>	<b>67 752</b>	<b>76 804</b>	<b>79 894</b>	<b>0</b>	<b>224 449</b>	<b>-18,98%</b>	<b>-4,34%</b>
<b>Total FFB produced</b>	<b>374 183</b>	<b>426 256</b>	<b>478 647</b>	<b>0</b>	<b>1 279 086</b>	<b>376 628</b>	<b>460 760</b>	<b>485 887</b>	<b>0</b>	<b>1 323 275</b>	<b>-1,49%</b>	<b>-3,34%</b>
<b>Fresh fruit bunches per country</b>												
Total Indonesia	205 057	272 612	353 464	0	831 133	228 150	293 628	317 370	0	839 148	11,37%	-0,96%
Total PNG	169 126	153 645	125 182	0	447 953	148 478	167 132	168 517	0	484 127	-25,72%	-7,47%
<b>Total FFB produced</b>	<b>374 183</b>	<b>426 256</b>	<b>478 647</b>	<b>0</b>	<b>1 279 086</b>	<b>376 628</b>	<b>460 760</b>	<b>485 887</b>	<b>0</b>	<b>1 323 275</b>	<b>-1,49%</b>	<b>-3,34%</b>
<b>Fresh fruit bunches sold</b>												
Tolan Tiga Group	0	312	1 946		2 258	2 154	2 321	109		4 584	1678,79%	-50,75%
Umbul Mas Wisesa Group	5 170	8 817	11 669		25 656	9 973	11 567	11 034		32 574	5,76%	-21,24%
Agro Muko Group	1 587	1 434	1 368		4 389	1 163	1 349	1 328		3 839	3,03%	14,33%
South Sumatra Group	0	0	0		0	8 497	7 789	0		16 286	-100,00%	-100,00%
<b>Total FFB sold</b>	<b>6 757</b>	<b>10 563</b>	<b>14 984</b>	<b>0</b>	<b>32 304</b>	<b>21 787</b>	<b>23 025</b>	<b>12 471</b>	<b>0</b>	<b>57 284</b>	<b>20,15%</b>	<b>-43,61%</b>
<b>Fresh fruit bunches processed</b>												
Tolan Tiga Group	56 680	67 692	89 430		213 802	63 196	84 166	92 075		239 437	-2,87%	-10,71%
Umbul Mas Wisesa Group	26 496	38 078	54 651		119 225	37 446	51 609	53 771		142 826	1,64%	-16,52%
Agro Muko Group	69 203	95 805	117 286		282 294	77 825	100 884	109 704		288 413	6,91%	-2,12%
South Sumatra Group	45 920	60 474	77 114		183 509	27 895	33 944	49 349		111 188	56,26%	65,04%
Hargy Oil Palms	169 126	153 645	125 182		447 953	148 478	167 132	168 517		484 127	-25,72%	-7,47%
<b>Total FFB processed</b>	<b>367 426</b>	<b>415 693</b>	<b>463 663</b>	<b>0</b>	<b>1 246 782</b>	<b>354 841</b>	<b>437 734</b>	<b>473 416</b>	<b>0</b>	<b>1 265 991</b>	<b>-2,06%</b>	<b>-1,52%</b>
<b>PO extraction rate</b>												
Tolan Tiga Group	22,6%	22,9%	22,8%		22,8%	22,6%	22,9%	22,8%		22,8%	0,07%	-0,03%
Umbul Mas Wisesa Group	23,0%	23,3%	22,8%		23,0%	23,7%	23,7%	23,2%		23,5%	-1,64%	-2,05%
Agro Muko Group	22,7%	23,1%	23,1%		23,0%	23,2%	23,4%	23,2%		23,3%	-0,46%	-1,06%
South Sumatra Group	23,1%	22,4%	23,0%		22,8%	23,1%	22,9%	23,6%		23,3%	-2,76%	-2,05%
Hargy Oil Palms	25,1%	24,5%	23,9%		24,5%	25,3%	25,4%	24,9%		25,2%	-3,98%	-2,64%
<b>Total PO extraction rate</b>	<b>23,9%</b>	<b>23,5%</b>	<b>23,2%</b>	<b>0,0%</b>	<b>23,5%</b>	<b>24,0%</b>	<b>24,1%</b>	<b>23,8%</b>	<b>0,0%</b>	<b>23,9%</b>	<b>-2,35%</b>	<b>-1,89%</b>
<b>Palm Oil</b>												
<b>Own</b>												
Tolan Tiga Group**	12 479	15 105	19 811		47 395	13 988	18 926	20 497		53 411	-3,35%	-11,26%
Umbul Mas Wisesa Group	6 075	8 844	12 416		27 335	8 828	12 196	12 435		33 459	-0,15%	-18,30%
Agro Muko Group	14 996	21 195	25 949		62 140	17 199	22 734	24 440		64 373	6,17%	-3,47%
South Sumatra Group	9 157	11 784	15 618		36 559	5 277	6 511	10 225		22 013	52,75%	66,08%
Hargy Oil Palms	26 290	22 955	19 214		68 459	23 736	26 769	25 662		76 167	-25,13%	-10,12%
<b>Total own</b>	<b>68 996</b>	<b>79 883</b>	<b>93 008</b>	<b>0</b>	<b>241 887</b>	<b>69 027</b>	<b>87 136</b>	<b>93 259</b>	<b>0</b>	<b>249 422</b>	<b>-0,27%</b>	<b>-3,02%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	304	377	618		1 299	274	340	522		1 136	18,35%	14,35%
Umbul Mas Wisesa Group	27	31	54		112	35	35	39		109	38,46%	2,75%
Agro Muko Group	729	979	1 103		2 811	846	871	979		2 696	12,63%	4,27%
South Sumatra Group	1 429	1 751	2 113		5 293	1 156	1 277	1 444		3 877	46,30%	36,52%
Hargy Oil Palms	16 154	14 660	10 663		41 477	13 889	15 756	16 225		45 870	-34,28%	-9,58%
<b>Total outgrowers</b>	<b>18 643</b>	<b>17 799</b>	<b>14 551</b>	<b>0</b>	<b>50 992</b>	<b>16 199</b>	<b>18 280</b>	<b>19 210</b>	<b>0</b>	<b>53 688</b>	<b>-24,25%</b>	<b>-5,02%</b>
<b>Total Palm Oil</b>	<b>87 639</b>	<b>97 682</b>	<b>107 559</b>	<b>0</b>	<b>292 880</b>	<b>85 226</b>	<b>105 416</b>	<b>112 469</b>	<b>0</b>	<b>303 110</b>	<b>-4,37%</b>	<b>-3,38%</b>

<b>Palm oil per country</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>		<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>		<b>Q3</b>	<b>YTD</b>
Total Indonesia	45 195	60 067	77 681	0	182 943		47 602	62 891	70 581	0	181 074		10,06%	1,03%
Total PNG	42 444	37 615	29 877	0	109 936		37 624	42 525	41 887	0	122 037		-28,67%	-9,92%
<b>Total CPO produced</b>	<b>87 639</b>	<b>97 682</b>	<b>107 559</b>	<b>0</b>	<b>292 880</b>		<b>85 226</b>	<b>105 416</b>	<b>112 469</b>	<b>0</b>	<b>303 110</b>		<b>-4,37%</b>	<b>-3,38%</b>

  

<b>Palm Kernels</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>		<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>		<b>Q3</b>	<b>YTD</b>
<b>Own</b>														
Tolan Tiga Group**	3 048	3 630	4 916		11 594		3 271	4 551	4 900		12 722		0,33%	-8,86%
Umbul Mas Wisesa Group	1 016	1 449	2 260		4 725		1 480	2 097	2 238		5 815		0,98%	-18,74%
Agro Muko Group	2 650	4 084	4 981		11 715		3 256	3 854	4 431		11 541		12,43%	1,51%
South Sumatra Group	1 594	1 998	2 650		6 242		751	888	1 651		3 290		60,56%	89,74%
<b>Total own</b>	<b>8 308</b>	<b>11 161</b>	<b>14 808</b>	<b>0</b>	<b>34 277</b>		<b>8 758</b>	<b>11 390</b>	<b>13 219</b>	<b>0</b>	<b>33 368</b>		<b>12,02%</b>	<b>2,72%</b>
<b>Outgrowers</b>														
Tolan Tiga Group	65	79	130		274		55	67	103		225		26,21%	21,78%
Umbul Mas Wisesa Group	4	5	10		19		6	6	6		18		66,67%	5,56%
Agro Muko Group	137	203	227		567		167	195	208		569		9,43%	-0,42%
South Sumatra Group	240	287	346		873		156	165	225		545		54,23%	60,07%
<b>Total outgrowers</b>	<b>446</b>	<b>573</b>	<b>714</b>	<b>0</b>	<b>1 733</b>		<b>384</b>	<b>433</b>	<b>541</b>	<b>0</b>	<b>1 358</b>		<b>31,84%</b>	<b>27,63%</b>
<b>Total Palm Kernels</b>	<b>8 755</b>	<b>11 734</b>	<b>15 522</b>	<b>0</b>	<b>36 010</b>		<b>9 142</b>	<b>11 823</b>	<b>13 760</b>	<b>0</b>	<b>34 725</b>		<b>12,80%</b>	<b>3,70%</b>

  

<b>Palm Kernel Oil</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>		<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>		<b>Q3</b>	<b>YTD</b>
Hargy Oil Palms Own	2 279	1 980	1 597		5 856		1 869	2 068	2 100		6 037		-23,99%	-3,01%
Hargy Oil Palms Outgrowers	1 343	1 218	900		3 461		1 125	1 228	1 332		3 686		-32,48%	-6,12%
<b>Total Palm Kernel Oil</b>	<b>3 623</b>	<b>3 197</b>	<b>2 496</b>	<b>0</b>	<b>9 316</b>		<b>2 994</b>	<b>3 297</b>	<b>3 433</b>	<b>0</b>	<b>9 723</b>		<b>-27,28%</b>	<b>-4,19%</b>

  

<b>Rubber</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>		<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>		<b>Q3</b>	<b>YTD</b>
<b>Own</b>														
Tolan Tiga Group	79	37	28		144		87	58	126		271		-77,46%	-46,86%
Agro Muko	218	181	150		549		234	214	310		758		-51,48%	-27,57%
<b>Total own</b>	<b>297</b>	<b>217</b>	<b>179</b>	<b>0</b>	<b>693</b>		<b>321</b>	<b>272</b>	<b>436</b>	<b>0</b>	<b>1 029</b>		<b>-58,99%</b>	<b>-32,65%</b>
<b>Outgrowers</b>														
Tolan Tiga Group	125	16	0		141		159	64	158		381		-100,00%	-62,99%
<b>Total Rubber</b>	<b>422</b>	<b>233</b>	<b>179</b>	<b>0</b>	<b>834</b>		<b>480</b>	<b>336</b>	<b>594</b>	<b>0</b>	<b>1 410</b>		<b>-69,90%</b>	<b>-40,85%</b>

  

<b>Bananas</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>		<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>		<b>Q3</b>	<b>YTD</b>
Azaguie*	3 493	2 612	2 647		8 752		2 739	3 597	3 676		10 011		-27,99%	-12,58%
Agboville*	2 082	1 881	1 898		5 861		2 464	2 079	2 394		6 937		-20,73%	-15,51%
Motobé*	2 003	1 958	1 347		5 308		2 313	2 549	1 680		6 542		-19,81%	-18,86%
Lumen	2 605	2 432	3 619		8 656		0	35	755		790		379,45%	995,94%
Akoudje	0	164	746		910		0	0	0		0		-	-
<b>Total Bananas</b>	<b>10 183</b>	<b>9 047</b>	<b>10 257</b>	<b>0</b>	<b>29 487</b>		<b>7 515</b>	<b>8 261</b>	<b>8 505</b>	<b>0</b>	<b>24 280</b>		<b>20,60%</b>	<b>21,45%</b>

\* Comparative figures include Bamako productions in Q1/Q2 2022 and have been restated.

\*\* Comparative figures in Q3/2022 have been restated.

### Commodity Price Data September 2023

#### Average market prices

Product		YTD Q3/2023	YTD Q3/2022	YTD Q4/2022
CPO (CIF Rotterdam)*	in \$/mt	975	1 441	1 345
CPKO (CIF Rotterdam)*	in \$/mt	993	1 766	1 588
RSS3 (FOB Singapore)**	in \$/mt	1 553	1 918	1 810
Bananas (CFR Europe)***	in €/mt	832	745	762

\* Oil World price data

\*\* World bank commodity price data

\*\*\* CIRAD price data (in EUR)

